## **ORIGINAL EVALUATION - SUMMARY OF TENDER SUBMISSIONS**

			Comment A	gainst Criteria				
Respondent & Description of Response	Is it Compliant? Yes or No	Capacity	Demonstrated Experience in completing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community	Evaluation Score	Price Ranking	Qualitative Rank
Dalecoast Pty Ltd T/as Graffiti Systems Australia All requirements have been met.	Yes	In operation 16+ years with 35 FTE's. Provided responsibilities and experience of staff. Have comprehensive training program. Provided safety policy, no injuries past 5 yrs. Hold ISO 9001 accreditation.	Demonstrated considerable experience in contracts of a similar nature. Are City's current contractor and have contracts with Cities of Wanneroo, Swan & Subiaco.	Demonstrated comprehensive understanding of required tasks. Response included details of staff training, graffiti assessment procedures, administration & reporting and methodology for each form of graffiti removal.	Are located in Welshpool. They offer the use of environmentally friendly, biodegradable products at no additional cost to the City.	85.5%	Option A – 1 Option B – 1	1
Rolluka Nominees Pty Ltd T/as Kleenit  All requirements have been met.	Yes	In operation 21+ yrs with 60+ operators. The experience & skills of key personnel was detailed with a list of equipment included. Have a well documented safety management system.	Demonstrated considerable experience in providing similar services to 6 local governments, the Dept of Housing & Works and the Public Transport Authority.	Demonstrated comprehensive understanding of City's requirements. The response included graffiti assessment processes, reporting procedures and graffiti removal methodology.	Are located in Kewdale. Use local suppliers and employ local personnel where possible.	85.2%	Option A – 2 Option B – 2	2

			Comment A	gainst Criteria				
Respondent & Description of Response	Is it Compliant? Yes or No	Capacity	Demonstrated Experience in completing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community	Evaluation Score	Price Ranking	Qualitative Rank
Graffiti Force Pty Ltd	Yes	In operation for 3	Demonstrated	Demonstrated a	Are located in	75.1%	Option A – 4	3
All requirements have been met.		yrs with 12 technicians and 4 management staff. Experience & skills of key personnel provided plus list of 6 spray units. They have a safety policy & procedures in place.	some experience in providing services similar to the scope & volume of the City's contract.	good understanding of the required tasks. Provided a breakdown of each method of graffiti removal plus reporting.	Morley. They have an environmental policy & are involved in a community service order programme involving offenders in the removal of graffiti.		Option B – 3	
FCT Surface Cleaning  All requirements have been met.	Yes	In operation for 14 years with 13 FTE's and several part-time staff. Skills & experience of key personnel detailed. Equipment not listed, but referred to in methodology. Provided brief safety policy.	Demonstrated experience in removal of graffiti for various organisations. Information supplied was lacking in detail and did not provide sufficient information about scope and volume of work	Provided a brief methodology for 6 different surfaces. No response addressing reporting.	Are located in Osborne Park. They have a clean capture recycle machine for recycling of water on surface cleaning.	59.2%	Option A – 6  Option B – 7	4

			Comment A	gainst Criteria				
Respondent & Description of Response	Is it Compliant? Yes or No	Capacity	Demonstrated Experience in completing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community	Score Kanking		Qualitative Rank
West Aus Graffiti Removal	Yes	A small company in operation since	Did not demonstrate	No specific response was	Are located in lluka. They use	50.7%	Option A – 3	5
All requirements have been met.		July 2007. They have 4 staff. Only 1 employee appears to work fulltime in graffiti removal. They also have 2 subcontractors. Did not demonstrate sufficient capacity to meet the City's scope and volume of work.	experience in work of a similar scope & volume to the City's requirements.	provided. No specific methodology provided for graffiti removal methods. Did not demonstrate understanding of the City's requirements.	local suppliers & offer free of charge graffiti removal for places of worship and charities within the City boundaries.		Option B – 5	
JVR Surface Cleaning	Yes	In operation since February 2009.	Did not demonstrate	Demonstrated a general	Are located in Tapping. They	44.0%	Option A – 5	6
All requirements have been met.		Has 1 field agent plus 2 admin staff. Insufficient evidence of field agent experience. Have sufficient equipment for 1 operator & have 1 subcontractor. Did not demonstrate sufficient capacity	experience in work of a similar scope and volume to the City's requirements.	understanding of graffiti removal with a brief statement addressing paint-out & chemical graffiti removal. Have concerns of their understanding of the scope & volume of work required by City.	utilise local suppliers where possible and offer free of charge graffiti removal for places of worship and charities within the City boundaries.		Option B – 4	

			Comment A	gainst Criteria				
Respondent & Description of Response	Is it Compliant? Yes or No	Capacity	Demonstrated Experience in completing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community	Evaluation Score	Price Ranking	Qualitative Rank
The Trustee for Mesics Drilling Trust T/as Quick Smart Enviro Clean All requirements have been met.	Yes	In operation since November 2008 with 1 FTE and 2 casual staff providing graffiti removal. No documented skills or experience for staff other than owner undertaking training in dry ice/ peel away methods. Did not demonstrate ownership of any traditional graffiti removal equipment.	Are a new company. Provided references for demonstrations of 2 removal methods only. Do not have any established contracts.	Demonstrated an understanding of graffiti removal in general, but did not adequately address suitability of their processes on specific surface types & locations.	Are located in Jayne Brook. Removal methods stated as environmentally friendly using no chemicals, however disposal of material not addressed.	35.0%	Option A – 7 Option B – 6	7
Top That! Executive Cleaning Services	No	-	-	-	-	-	-	-
Did not address selection criteria. Only offered graffiti paint-out method								

## RE-EVALUATION PANEL (8 JUNE 2009) - SUMMARY OF TENDER SUBMISSIONS

			Comment A	gainst Criteria				
Respondent & Description of Response	Is it Compliant? Yes or No	Capacity	Demonstrated Experience in completing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community	Evaluation Score	Price Ranking	Qualitative Rank
Dalecoast Pty Ltd T/as Graffiti Systems Australia	Yes	The re-evaluation panel's comments reflect those of the	The re-evaluation panel's comments reflect	The re-evaluation panel's comments reflect those of the	The re-evaluation panel's comments reflect those of the	81.1%	Option A – 1 Option B – 1	1
All requirements have been met.		original evaluation panel, and no further comment is made.	those of the original evaluation panel, and no further comment is made.	panel, and no panel, and no further comment is				
Rolluka Nominees Pty Ltd T/as Kleenit	Yes	The re-evaluation panel's comments	The re-evaluation panel's	The re-evaluation panel's comments	The re-evaluation panel's comments	79.6%	Option A – 2	2
All requirements have been met.		reflect those of the original evaluation panel, and no further comment is made.	comments reflect those of the original evaluation panel, and no further comment is made.	reflect those of the original evaluation panel, and no further comment is made.	reflect those of the original evaluation panel, and no further comment is made.		Option B – 2	

			Comment A	gainst Criteria				
Respondent & Description of Response	Is it Compliant? Yes or No	Capacity	Demonstrated Experience in completing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community	Evaluation Score	Price Ranking	Qualitative Rank
Graffiti Force Pty Ltd	Yes	The re-evaluation	The re-evaluation	The re-evaluation	The re-evaluation	74.8%	Option A – 4	3
All requirements have been met.		panel's comments reflect those of the original evaluation panel, and no further comment is made.	panel's comments reflect those of the original evaluation panel, and no further comment is made.	panel's comments reflect those of the original evaluation panel, and no further comment is made.	panel's comments reflect those of the original evaluation panel, and no further comment is made.		Option B – 3	
FCT Surface Cleaning	Yes	The re-evaluation panel's comments	The re-evaluation panel's	The re-evaluation panel's comments	The re-evaluation panel's comments	51.4%	Option A – 6	4
All requirements have been met.		reflect those of the original evaluation panel, and no further comment is made.	comments reflect those of the original evaluation panel, and no further comment is made.	reflect those of the original evaluation panel, and no further comment is made.	reflect those of the original evaluation panel, and no further comment is made.		Option B – 7	

			Comment A	gainst Criteria				
Respondent & Description of Response	Is it Compliant? Yes or No	Capacity	Demonstrated Experience in completing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community	Evaluation Score	Price Ranking	Qualitative Rank
West Aus Graffiti Removal	Yes	The re-evaluation panel's comments	The re-evaluation panel's	The re-evaluation panel's comments	The re-evaluation panel's comments	41.9%	Option A – 3	5
All requirements have been met.		reflect those of the original evaluation panel, and no further comment is made.	comments reflect those of the original evaluation panel, and no further comment is made.	reflect those of the original evaluation panel, and no further comment is made.	reflect those of the original evaluation panel, and no further comment is made.		Option B – 5	
JVR Surface Cleaning	Yes	The re-evaluation panel's comments	The re-evaluation panel's	The re-evaluation panel's comments	The re-evaluation panel's comments	39.3%	Option A – 5	6
All requirements have been met.		reflect those of the original evaluation panel, and no further comment is made.	comments reflect those of the original evaluation panel, and no further comment is made.	reflect those of the original evaluation panel, and no further comment is made.	reflect those of the original evaluation panel, and no further comment is made.		Option B – 4	

			Comment A	gainst Criteria				
Respondent & Description of Response	Is it Compliant? Yes or No	Capacity	Demonstrated Experience in completing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community	Evaluation Score	Price Ranking	Qualitative Rank
The Trustee for Mesics Drilling Trust T/as Quick Smart Enviro Clean	Yes	The re-evaluation panel's comments reflect those of the original evaluation panel, and no	The re-evaluation panel's comments reflect those of the original	The re-evaluation panel's comments reflect those of the original evaluation panel, and no	The re-evaluation panel's comments reflect those of the original evaluation panel, and no	29.3%	Option A – 7 Option B – 6	7
All requirements have been met.		further comment is made.	· ·	further comment is made.	further comment is made.			
Top That! Executive Cleaning Services	No	-	-	-	-	-	-	-
Did not address selection criteria. Only offered graffiti paint-out method								