SUMMARY OF TENDER SUBMISSIONS

		Comment Against Criteria						
Respondent & Description of Response	Is it Compliant? Yes or No	Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the requirements	Social and economic effects on the local community	Evaluation Score	Contract Assessment Price	Rank
Procoast Holdings Pty Ltd T/as The Watershed Water Systems All requirements have been met.	Yes	In operation 21 ⁺ years with a total of 29 employees between 6 branches. The Joondalup store has 4 full-time staff. The experience & skills of 4 key personnel including Joondalup store manager were supplied. They have a safety plan in place, but did not supply a copy.	Demonstrated considerable experience in supplying local governments' similar services including the Cities of Swan, Bayswater, Perth & the Shire of Mundaring. Also was City's previous Contractor.	Demonstrated good understanding of the requirements. Their response addressed customer service, stock levels, stock transfer between stores, proximity to W.O.C. and delivery of items on date of receiving order.	All employees of Joondalup store live within City. They offer free product demonstrations & in-house training. Main administration based in Midland. Store that will supply City is located in Joondalup.	79.4%	\$558,826	1
Elliotts Irrigation Pty Ltd All requirements have been met.	Yes	In operation since 1989 with 35 employees. The experience of 5 key personnel was supplied. All are experienced in their respective roles. They supplied a detailed safety manual & safety record for past 2 years.	Demonstrated considerable experience in supplying local governments' similar services including the Cities of Stirling, Wanneroo & the Town of Victoria Park. Also is current interim supplier to City.	Demonstrated a good understanding of the requirements. Their response addressed delivery of goods within 2 days of receipt of an order, the requirements for a purchase order & their in-house delivery driver.	A local business that employ local staff and utilise other local businesses. Located in Greenwood.	77.7%	\$624,563	2

	Is it Compliant? Yes or No	Comment Against Criteria					 ,	
Respondent & Description of Response		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the requirements	Social and economic effects on the local community	Evaluation Score	Contract Assessment Price	Rank
Total Eden Watering Systems (Conforming Offer) All requirements have been met.	Yes	In operation for 31+ years with an unknown total number of employees. The Joondalup store has 3 employees. No details were supplied of any personnel. They supplied an OHS policy & safety record for past 2 years	Demonstrated experience in supplying local governments similar services with 10 current contracts. No scope was supplied for contracts. References were supplied from Cities of Belmont, Stirling, Mandurah & Rockingham.	Demonstrated an adequate understanding of the requirements. Response was brief and addressed 24hr delivery turnaround time for in-stock items, orders are free in store & products are manufactured to the appropriate Australian standards.	No response to this criterion. Administration based in Bibra Lake. Joondalup store will supply the City.	50.7%	\$835,602	ω
Total Eden Watering Systems (Alternative Offer) Prices subject to rise from suppliers in 3 yrs of Contract, not CPI increases in Yrs 2-3.	Partially	In operation for 31+ years with an unknown total number of employees. The Joondalup store has 3 employees. No details were supplied of any personnel. They supplied an OHS policy & safety record for past 2 years	Demonstrated experience in supplying local governments similar services with 10 current contracts. No scope was supplied for contracts. References were supplied from Cities of Belmont, Stirling, Mandurah & Rockingham.	Demonstrated an adequate understanding of the requirements. Response was brief and addressed 24hr delivery turnaround time for in-stock items, orders are free in store & products are manufactured to the appropriate Australian standards.	No response to this criterion. Administration based in Bibra Lake. Joondalup store will supply the City.	50.7%	\$578,822	3

		Comment Against Criteria						
Respondent & Description of Response	Is it Compliant? Yes or No	Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the requirements	Social and economic effects on the local community	Evaluation Score	Contract Assessment Price	Rank
Reece Pty Ltd	No	-	-	-	-	-	-	-
Submitted Offer subject to 17 departures from conditions of Contract								