

## SUMMARY OF TENDER SUBMISSIONS

Respondent and Description of Response	Is it Compliant	Comment Against Criteria				Evaluation Score	Price	Rank
		Capacity	Demonstrated Experience in Completing Similar Projects	Demonstrated Understanding of the Required Tasks	Social and economic effects on the local community			
<p><b>Benara Nursery</b></p> <p>All requirements have been met.</p>	Yes	<p>Established in 1963 and a family owned business with 260 FTE's and 15 apprentices. Benara have two facilities, being located in Wanneroo and Carabooda. Benara is well structured and produce large quantities of generic plant species for retail and speculative sale. Benara are accredited to standards set by the Nursery Industry Accreditation Scheme (NIASA).</p>	<p>Benara demonstrated experience in growing large quantities of generic native species and vegetable seedlings. Benara have been requested by a client to grow difficult to grow plants at the time of the year and limited success was achieved. Benara did not fully demonstrate the successful completion of similar projects to grow a diverse range of specialized native species from local provenance as required by the City.</p>	<p>Benara did not provide detailed information in their offer or demonstrate adequate understanding on the specific requirements of the City. No information was provided on research, techniques or methods on growing difficult to grow plants.</p>	<p>Benara employ resources from the local area and operate an apprentice program and promote the planting of water wise plants.</p>	60%	\$150,595.15	2

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<p><b>Boyanup Botanical</b></p> <p>All requirements have been met.</p>	Yes	<p>Established in 1994 with a main focus on WA native species. Boyanup Botanical operates from 3 locations, being Boyanup in the south west of WA, Queensland and Darwin NT all focussed on growing native species. Boyanup Botanical have 25 FTE's and 40 casual staff at their south west operation. Boyanup Botanical have highly experienced staff in growing native species from local provenance and are accredited to the standards set by the Nursery Industry Accreditation Scheme (NIASA).</p>	<p>Boyanup Botanical fully demonstrated experience in growing diverse difficult to grow native species from local provenance, growing and managing mother stock and supplying robust plants on time to meet project requirements. Propagation techniques developed from specializes growing programs are being used to grow native species from local provenance.</p>	<p>Boyanup Botanical demonstrated a complete understanding of all aspects of the requirements of the City. Detailed programmes for growing mother stock and associated requirements were provided to ensure that any risk of failure was minimised. Various options to grow mother stock and tube stock development were provided.</p>	<p>Boyanup Botanical are actively promoting the use of water wise plants and the use of local native species in landscaping developments.</p>	85%	\$628,258.33	1