

SUMMARY OF TENDER SUBMISSIONS

| Respondent & Description of Response | Is it Compliant? Yes or No | Comment Against Criteria | | | | Evaluation Score | Rank | Price |
|--------------------------------------|-------------------------------|--|---|---|--|------------------|------|--|
| | | Capacity | Demonstrated Experience in Completing Similar Projects | Demonstrated Understanding of the Required Tasks | Social and economic effects on the local community | | | |
| Clinton Carpentry and Maintenance | Yes | The company has been providing building maintenance and fencing works for the past 20 years. It listed 4 personnel including a sub-contractor. However, it submitted a brief response and provided insufficient information on its resources with no details on its business structure, plant and equipment. A copy of its OH&S policy statement and a project plan were included in its submission. | It has demonstrated some experience in completing similar projects. It provided 4 examples of past works completed by the company. However, the works undertaken were mainly for building contracts, such as installation of facades and construction of transportable buildings. | Its submission included a brief outline of its approach and methodology to undertake some of the requirements. The panel noted the rates offered for most items did not reflect the requirements. | It is a WA company located in Wangara. | 59% | 3 | \$778,750 (Items 1 and 2) |
| All requirements have been met | | | | | | | | \$73,500 (Items 3 and 4) \$779,225 (Items 6 to 9) |

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| Pacific Gold (WA) Pty Ltd trading as Supreme Fencing | Yes | It was established 4 years ago. It initially provided works for landscape kerbing and later included fencing to its services specialising in mesh, hardifence and colourbond. It subcontracts 4 experienced teams of suppliers which the company has worked with to complete the fencing works over the past 4 years. The company has recently added another well established company, DBS Fencing, to its list of sub-contractors. It has in place an OH&S policy and has provided a copy of its safety policy. The company and its subcontractors have no off-work injury over the past 4 years in operation. | It currently provides similar requirements for Homeswest, major insurance companies and real estate firms. It is also the City's current supplier. | It has demonstrated sound understanding of the required tasks. The company has been providing fencing works in WA for a number of years. It has in the recent past successfully completed similar works for the City. | It is a WA company located in Butler. It will continue to source products required for the works from local businesses. | 71% | 2 | \$96,950 (Items 1 & 2) |
| All requirements have been met | | | | | | | | \$51,500 (Items 3 & 4) \$277,100 (Items 6 to 9) |

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| Peter Wood Fencing Contractors Pty Ltd | Yes | <p>It has been operating for over 35 years. It currently employs 4 full time employees and 2 of its key personnel have 75 years industry experience between them. The company is sufficiently resourced and equipped to carry out the works and will not be using sub-contractors.</p> <p>The company has a good safety record with no incidents in the past 2 years. Its key personnel hold construction safety awareness training cards.</p> | <p>It has successfully completed similar fencing contracts for local governments including the City of Bayswater, City of Gosnells, City of Fremantle, City of Nedlands, City of Stirling, City of Wanneroo and City of Joondalup. It has also successfully completed fencing works for private organisations.</p> | <p>It has demonstrated sound understanding of the required tasks. The company has been providing fencing works for over 35 years and has in the recent past successfully completed similar works for the City.</p> | <p>It is a local WA company with its office located in Ocean Reef. It has a separate storage site for plant and materials located in Wangara, WA.</p> | 76% | 1 | <p>\$82,425 (Items 1 & 2)</p> <p>\$73,525 (Items 3 & 4)</p> <p>Did not tender for every items (Items 6 to 9)</p> |

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| Southern Wire Pty Ltd | No | Not assessed – non compliant Did not submit rates for any of the items for consideration. | | | | | | |
| All requirements have not been met | | | | | | | | |

Estimated cost over the Contract period (Tender 005/10)

The following table provides the estimated cost for the required items over the Contract period. Any future requirements will be based on demand on these and other items listed in the RFT and subject to change in accordance with the operational needs of the City.

| Estimated Cost | Clinton Carpentry and Maintenance | | | Pacific Gold (WA) Pty Ltd trading as Supreme Fencing | | | Peter Wood Fencing Contractors Pty Ltd | | |
|-----------------------|--|----------------------|---------------------|---|----------------------|---------------------|---|----------------------|--------------------------------|
| | Items 1 and 2 | Items 3 and 4 | Items 6 to 9 | Items 1 and 2 | Items 3 and 4 | Items 6 to 9 | Items 1 and 2 | Items 3 and 4 | Items 6 to 9 |
| Year 1 | \$778,750 | \$73,500 | \$779,225 | \$96,950 | \$51,500 | \$277,100 | \$82,425 | \$73,525 | Did not tender for every items |
| Year 2 | \$806,006 | \$76,073 | \$806,498 | \$100,343 | \$53,303 | \$286,799 | \$85,310 | \$76,098 | |
| Year 3 | \$834,216 | \$78,735 | \$834,725 | \$103,855 | \$55,168 | \$296,836 | \$88,296 | \$78,762 | |
| Total | \$2,418,973 | \$228,308 | \$2,420,448 | \$301,149 | \$159,971 | \$860,735 | \$256,031 | \$228,385 | N/A |

| SCHEDULE OF REQUESTED TENDER ITEMS | | |
|---|--|-------------|
| Item | Description | Unit |
| 1 | Track Pathway Fencing | |
| 1.1 | Less than 100 metres as a single job | m |
| 1.2 | Greater than 100 metres, less than 200 metres as a single job | m |
| 1.3 | Greater than 200 metres, less than 400 metres as a single job | m |
| 1.4 | Greater than 400 metres as a single job | m |
| 1.5 | Extra over standard for corner units | Each |
| 1.6 | Extra over standard for barrier posts | Each |
| 1.7 | Removal of existing fence including gates and bracing units | m |
| 2 | Bushland Reserves Fencing | |
| 2.1 | Less than 100 metres as a single job | m |
| 2.2 | Greater than 100 metres, less than 200 metres as a single job | m |
| 2.3 | Greater than 200 metres, less than 400 metres as a single job | m |
| 2.4 | Greater than 400 metres as a single job | m |
| 2.5 | Supply and installation of bollards (1.2 metres long with concrete footings) | Each |
| 2.6 | Supply and installation of bollards (2.1 metres long without concrete footings) for tree wells | Each |
| 2.7 | Removal of existing fence including gates and bracing units | m |
| 3 | Super Six (Hardy Fence) | |
| 3.1 | Sheet repairs (less than 10 metre section) | m |
| 3.2 | Sheet repairs (greater than 10 metre section) | m |
| 3.3 | Removal of existing fence including gates and bracing units | m |
| 4 | Timber Lap Fence (Treated Pine) | |
| 4.1 | Timber panel 2.1 m long x 0.25 m wide | Each |
| 4.2 | Small section (less than 2 metres as a single job) | m |
| 4.3 | Large section (greater than 2 metres as a single job) | m |
| 4.4 | Removal of existing fence including gates and bracing units | m |

| SCHEDULE OF REQUESTED TENDER ITEMS | | |
|------------------------------------|--|------|
| Item | Description | Unit |
| 5 | Cricket Wicket Practice Nets (Chain Mesh Fencing) | |
| 5.1 | Whole new cricket practice net (fencing part only. Refer to standard drawings) | Each |
| 5.2 | Corner | Each |
| 5.3 | Half panel from corner | Each |
| 5.4 | Elsewhere in fence | m |
| 5.5 | Removal of existing fence | m |
| 6 | Tennis Court (Chain Mesh Fencing) | |
| 6.1 | Whole new tennis court section (refer to standard drawings) | Each |
| 6.2 | Corner | Each |
| 6.3 | Half panel from corner | Each |
| 6.4 | Elsewhere in fence (minor repair) | m |
| 6.5 | Removal of existing fence including gates and bracing units | m |
| 7 | Sump Security (Chain Mesh Fencing) | |
| 7.1 | Less than 5 metres as a single job | m |
| 7.2 | Greater than 5 metres, less than 10 metres as a single job | m |
| 7.3 | Greater than 10 metres, less than 20 metres as a single job | m |
| 7.4 | Greater than 20 metres as a single job | m |
| 7.5 | Standard poles | Each |
| 7.6 | Barbed Wire | m |
| 7.7 | Removal of existing fence including gates and bracing units | m |
| 8 | Extra Over Standard for Gate at (Sumps Fencing) | |
| 8.1 | Corner | Each |
| 8.2 | Half panel from corner | Each |
| 8.3 | Elsewhere in fence | m |
| 9 | Colorbond Sump Fencing | |
| 9.1 | Less than 10 metres as a single job | m |
| 9.2 | Greater than 10 metres as a single job | m |
| 9.3 | Removal of existing fence | m |
| 9.4 | Sheet replacement | Each |