

TENDER 008/21 PROVISION OF PLANTING, MAINTENANCE AND TRUCK WATERING SERVICES FOR THE CITY OF JOONDALUP LEAFY CITY PROGRAM

SCHEDULE OF RATES

Item	Description	Qty	UOM
1.0	Preliminaries for tree planting (May 2021 to August 2021)		
1.1	Mobilisation, include all associated costs with establishment of a basic site storage facility throughout construction, insurances, administration, work site safety and security	1	Item
2.0	Tree planting (May 2021 to August 2021)		
2.1	Pick-up and delivery of trees	1,088	Each
2.2	Planting of trees in soft-scapes as per STD Drawing No. 109	933	Each
2.3	Planting of trees in hardstands as per STD Drawing No. 108, 111 and 112	155	Each
3.0	Maintenance of all trees		
3.1	Watering per tree per event	1	Item
3.2	This item is removed		
3.3	Rate per tree for mulch top-up in soft-scape as per STD Drawing No. 109 – per year	1	Each
3.4	Rate per tree for mulch top-up in hardstands as per STD Drawing No. 108, 111 and 112 – per year	1	Each

SCHEDULE OF RATES – ADDITIONAL WORKS

Item	Description	UOM
4.0	Tree planting	
4.1	Install COJ supplied tree only	Each
4.2	Install COJ supplied tree with new tree stakes and tree tie	Each
5.0	Maintenance of trees	
5.1	Supply and application of wetting agent (Bi-agra)	Each
5.2	Supply and application of fertiliser (Poly-feed)	Each
6.0	Miscellaneous	
6.1	Labour rate per hour – Supervisor / leading hand	P/H
6.2	Labour rate per hour – Labourer	P/H
6.3	Labour rate - Irrigation repairs	P/H
6.4	Materials - Cost plus percentage mark-up	%
6.5	Hard digging – Removal and disposal off site of excavated spoil material	m ³
6.6	Hard digging – Supply and install / backfilling of screeded topsoil	m ³
6.7	Removal and disposal of existing bollards	Each
6.8	Ad-hoc Removal of existing trees, including stakes	Each

TENDER 008/21

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<p>Total Landscape Redevelopment Service Pty Ltd</p> <p>All requirements have been met.</p>	Yes	<p>Total Landscape Redevelopment Services demonstrated a thorough understanding of the City's requirements, providing a comprehensive response. It included a two phase implementation process for planning and installation, a table showing watering schedules and timeframes for construction, its watering processes, including its watering approach being based around the use of its Team Road Warrior application and GPS reporting methods. It also include relevant information on the sizes and capacity of its trucks and how it would approach street watering, turf watering and revegetation watering which would be carried out by specific vehicles.</p>	<p>It has been operating for 23 years with its head office in Subiaco and employs 15 full-time staff. It provided a table of its delivery team and included the name of its Company Director and Principal. Details included brief details of roles, experience, licenses and qualifications and the staff member responsible for reporting. It nominated its plant and equipment to support planting delivery phase. It did not provide details of current commitment of equipment, after-hours contact details or ability to provide additional personnel. The company appears to have the capability to deliver the service.</p>	<p>It demonstrated extensive experience completing works for local governments, delivering landscaping and related services for 23 years. It provided details of two projects with the City of Cockburn which included street tree watering and cyclical rostered watering of 4,800 trees and a second project of revegetation watering at various revegetation sites. It also provided details of two projects with the City of Stirling which included street tree watering and cyclical rostered watering of 4,400 trees and a second project of tree planting in local reserves.</p>	<p>The company is located in Subiaco and 20% of its workforce of 15 are City of Joondalup locals and will encourage its subcontractors and suppliers to hire and source locally.</p>	78.7%	\$620,323	2

TENDER 008/21

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AL Baldock & J Baldock (Psyco Sand) All requirements have been met.	Yes	Psyco Sand demonstrated a good understanding of the required tasks. Its proposed methodology included specifics details on construction, tree planting in hardscape and softscape, traffic management, revegetation and garden beds watering, grass watering, minimising obstruction signage and fencing. It provided a list of plant, equipment and trucks available with water tank capabilities. The company considers its understanding is based on being the tree planter for the City of Perth for the past 16 years.	The company has been In business since 2000 and based in Kalamunda. It works exclusively for local governments and employs 5 full time employees. It named its manager/operator and details of its 6 key personnel including years of experience and skills. A list of plant and equipment available was included showing year, make, model and capacity and listed the equipment that it may need to hire. The company is contactable 24/7 but specific contact details were unclear.	Psyco Sand demonstrated very good experience in providing similar services. It has been providing tree plantings services to the City of Perth since 2005 which includes many random tree plantings services throughout Perth and multiple tree planting and tree removal projects for mainly tree planting and watering service from 2001. It provided details and outcomes of a tree and bushland watering service it provided to the City of Belmont and a tree planting, watering and maintenance service to the Town of Victoria Park from 2002 to 2016.	It stated its trucks would be parked in Joondalup cities boundaries which would require leasing premises for this contract and would be purchasing supplies from within the City, such as fuel and food.	69.7%	\$774,285	3

TENDER 008/21

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<p>Environmental Industries Pty Ltd</p> <p>All requirements have been met.</p>	Yes	<p>Environmental Industries Pty Ltd presented a reasonable demonstration of its understanding of the required tasks, providing a planting methodology including bullet points on prestart, planting method and post procedure actions. It included details on tree planting, services location investigations, excavation, staking and tying and depth of planting. A draft tree watering program was included and delivery of the water explained.</p> <p>It will prepare and implement a Traffic Management Plan that complies with Australian Standards will be prepared by a person holding a current Advanced Worksite Traffic Management accreditation.</p>	<p>The company has been trading since 1985 is based in Canning Vale and employs 58 staff. An Organisation Chart was provided with professional summaries illustrating career overviews for three key staff. Its managing director and director were named. It provided details of its fleet to be used including sizes of planting and watering trucks. All vehicles will be late model, low hours/kilometres, modern and fit for the purpose. It will immediately provide replacement plant and equipment if required.</p>	<p>It demonstrated a good level of experience completing projects that contain similar aspects to the requirements. It referred to three contracts it was awarded by the City since 2019 including a tree planting contract in 2020, a contract to plant 85 x 35l trees in 2019 and a contract to install trees along median islands of two main roads. It detailed a two year contract it had with the City of Wanneroo for tree planting approximately 2,500 trees. An overview of some other projects it has been involved with were provided, including small and medium projects, many with Local Government entities.</p>	<p>Environmental Industries Pty Ltd employs three staff members who live within the City of Joondalup boundaries. It proposes to use local businesses for the purchase of sundry items including fuel, chemicals machine parts, PPE, turf, mulch, soil and plant suppliers.</p>	63.1%	\$1,222,201	4

TENDER 008/21

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<p>WA TreeWorks</p> <p>All requirements have been met.</p>	Yes	<p>WA TreeWorks demonstrated some understanding of the City's requirements. It provided a tree planting methodology with brief bullet-point information on pre-commencement and commencement works, tree maintenance and watering methodology with its typical method of undertaking and clean up procedure. The company indicated it would use its job management program ServiceM8 extensively throughout the contract to ensure it is able to comply with any reporting or notification requirements the City may need.</p>	<p>It listed its fleet/equipment currently available for this Contract with details limited to year, make, model, plate tag number and description. No after-hours and emergency contacts were provided, the company stating that after hours and emergency contact arrangements are established according to their requirements. It indicated it is in a strong position to allocate additional staff resources to meet any extraordinary or urgent works if required.</p>	<p>WA TreeWorks demonstrated minimal experience providing similar tree planting and watering and services. Three examples of works were supplied which included brief details of a tree watering and bowl maintenance contract it held with the Shire of Mundaring for the past eight months, ongoing street tree replacement works it provided to Holland Park Estate and an ongoing grounds planting project for Fiona Stanley Hospital aimed to replace trees and shrubs scheduled during appropriate planting seasons. No scope, value or dates were included.</p>	<p>The company has two employees located in the City of Joondalup area. The company will use suppliers within the City for the purchase of fuel, accommodation, raw materials, and hardware supplies.</p>	52.7%	\$1,163,691	5

TENDER 008/21

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Sanpoint Pty Ltd (LD Total) All requirements have been met. Sanpoint Pty Ltd (LD Total) submitted its tender on the basis that a reasonable Force Majeure clause would be included in the terms of the Contract.	Yes	LD Total demonstrated some understanding of the required tasks. It provided its methodology on tree planting, staking and tying, tree watering and maintenance and briefly detailed how it would approach reporting and traffic management. It made reference to using approved herbicides to control weed growth and spraying and litter removal in its methodology, however weed control and litter removal were removed from the requirements in tender Addendum 1.	The company was established in 1991 and currently has 350 staff. It provided details of its management structure and key personnel including, skills, qualifications and experience and stated that its business structure allows it to mobilise additional resources at short notice. After-hours contacts for emergency requirements were supplied. It provided a plant, equipment and materials list of 13 items allocated or available to this tender, showing a brief description of each item and tank capacity where applicable.	The company demonstrated some similar experience providing landscape maintenance services to the City at Iluka estate from 2019, landscape maintenance services to the City of Wanneroo and reticulation, weed spraying and fertilising operations and landscape maintenance services to the City of Rockingham from 2015, scope includes planting of supplied 1120 x 45 litre trees, turf, garden and reticulation, weed spraying and fertilising operations.	Its head office is in Burswood with an irrigation works depot in Wangara. It indicated the company will give preference to local service providers and those located within the City of Joondalup for parts and materials required to undertake the works. A high percentage of its staff reside within the boundaries of the City.	42.0%	\$821,187	6

TENDER 008/21

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<p>Horizon West Landscape & Irrigation Pty Ltd</p> <p>Not all requirements have been met.</p> <p>It did not include the Occupational Safety & Health (OSH) Management System Questionnaire with its Submission.</p>	Partial	<p>Horizon West Landscape & Irrigation Pty Ltd did not provide sufficient evidence to demonstrate it had the required appreciation or understanding of the requirements of the RFT. Its submission was brief with much of its vocabulary appearing to be taken from the RFT. It did not provide a specific methodology, approach or any timeframes.</p> <p>The company stated that if awarded the Contract a full Site Safety Management Plan will be developed and implemented and it will prepare a Safe Work Method Statement relevant to this project and submit it to the Principal on award.</p>	<p>It was established in 2012 and operates out of Casuarina and has office facilities in Wanneroo. It has approximately 45 staff employed on a fulltime basis. Additional labour can be drawn upon from its construction division and or through casual labour hire firms. An organisational chart was provided, identifying all staff and a list of personnel available 24 hours a day. It indicated that the Watering requirement of the RFT, which is the majority of the scope would, be provided by its subcontractor however no specific details on the subcontractor was provided.</p>	<p>The company demonstrated limited experience undertaking similar works. It demonstrated experience in providing streetscape maintenance services to Cedar Woods, Bushmead Estate for mowing, edging and fertilising, PEET, Golden Bay Estate for mowing, edging and dethatching and City of Cockburn, Port Coogee Estate for mowing, edging and fertilising. Project scope, timelines and outcomes for these projects were provided, but no values. None of the examples provided demonstrated similarities to this requirement.</p>	<p>Located in Casuarina office facilities in Wanneroo, it employs local residents and would engage local businesses in the purchasing of materials, tools and consumables where possible. It stated a large percentage of its work and workers are based in the City of Joondalup region and also there is a possibility of employing 2-3 new staff from the area.</p>	39.5%	\$1,437,246	7

TENDER 008/21

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<p>Pinochle Holdings Pty Ltd (Landscape Australia Construction)</p> <p>All requirements have been met.</p>	Yes	<p>Landscape Australia Construction submitted limited information and did not demonstrate sufficient understanding of the City's requirements. It provided its project methodology which addressed briefly its planning approach, project tasks, traffic management, key procurement items and general workflow for the project. It did not provide much detail on tree planting, maintenance and watering schedules or timeframes.</p>	<p>It has been providing a landscaping service to its clients for over 25 years and is located in South Perth. It did not disclose how many employees it had. It provided its project team structure identifying three managers and showing their roles, responsibilities, experience and existing commitments. A specialised equipment list was included, briefly showing type, make, model and registration number. No after-hours contact details were provided but it stated it could apply additional resources as necessary to successfully complete the works.</p>	<p>The company demonstrated experience in planting trees and shrubs on Olives Reserve for the City of South Perth in 2019 with an annual value of \$19,200, post construction consolidation maintenance of Amberton Foreshore for Stockland in 2020 with a value of \$9,568 and maintenance to soft landscaping at Alkimos Vista for Lendlease in 2018/2019 with an annual value of \$36,716. The scope for the above experience was summarised with little information to demonstrate tree watering experience.</p>	<p>Landscape Australia Construction stated that 17% of our employees reside in Joondalup and if awarded the contract will be looking to engage local businesses to supply products.</p>	24.3%	\$1,660,375	8