

SCHEDULE OF ITEMS

SCHEDULE OF RATES OFFERED – SUPPLY ONLY (rate per tree per size 5 L, 30 L, 35 L, 45 L, 75 L, 100 L and 200 L - all rates offered herein will be for assessment purposes only).

| Item | Tree Species | Item | Tree Species |
|------|---|------|--|
| 1 | <i>Agonis flexuosa</i> | 32 | <i>Eucalyptus petiolaris</i> |
| 2 | <i>Agonis flexuosa</i> 'Burgundy' | 33 | <i>Eucalyptus preissiana</i> |
| 3 | <i>Angophora costata</i> | 34 | <i>Eucalyptus rudis</i> |
| 4 | <i>Araucaria columnaris</i> | 35 | <i>Eucalyptus sideroxylon</i> 'rosea' |
| 5 | <i>Araucaria heterophylla</i> | 36 | <i>Eucalyptus todtiana</i> |
| 6 | <i>Banksia attenuata</i> | 37 | <i>Eucalyptus torquata</i> |
| 7 | <i>Banksia grandis</i> | 38 | <i>Eucalyptus utilis</i> |
| 8 | <i>Banksia integrifolia</i> | 39 | <i>Eucalyptus victrix</i> |
| 9 | <i>Banksia menziesii</i> | 40 | <i>Ficus microcarpa</i> 'hillii' |
| 10 | <i>Brachychiton populneus</i> | 41 | <i>Ficus rubiginosa</i> |
| 11 | <i>Callistemon</i> 'Kings Park Special' | 42 | <i>Fraxinus oxycarpa</i> Raywoodii |
| 12 | <i>Callistemon viminalis</i> | 43 | <i>Hakea laurina</i> |
| 13 | <i>Callitris preissii</i> | 44 | <i>Hibiscus tiliaceus</i> |
| 14 | <i>Carya illinoensis</i> | 45 | <i>Jacaranda mimosifolia</i> |
| 15 | <i>Corymbia calophylla</i> | 46 | <i>Lagerstroemia indica</i> 'Natchez' |
| 16 | <i>Corymbia eximia</i> | 47 | <i>Liquidambar styraciflua</i> |
| 17 | <i>Corymbia eximia</i> 'nana' | 48 | <i>Macadamia integrifolia</i> |
| 18 | <i>Corymbia ficifolia</i> | 49 | <i>Magnolia grandiflora</i> 'Little Gem' |
| 19 | <i>Corymbia maculata</i> | 50 | <i>Melaleuca lanceolata</i> |
| 20 | <i>Cupanopsis anacardioides</i> | 51 | <i>Melaleuca nesophila</i> |
| 21 | <i>Delonix regia</i> | 52 | <i>Melaleuca quinquenervia</i> |
| 22 | <i>Eucalyptus caesia</i> | 53 | <i>Melaleuca viridiflora</i> |
| 23 | <i>Eucalyptus cladocalyx</i> | 54 | <i>Pistacia chinensis</i> |
| 24 | <i>Eucalyptus decipiens</i> | 55 | <i>Platanus acerifolia</i> |
| 25 | <i>Eucalyptus erythrocorys</i> | 56 | <i>Platanus orientalis</i> 'Digitata' |
| 26 | <i>Eucalyptus forrestiana</i> | 57 | <i>Prunus dulcis</i> |
| 27 | <i>Eucalyptus gomphocephala</i> | 58 | <i>Prunus nigra</i> |
| 28 | <i>Eucalyptus leucoxylon</i> | 59 | <i>Pyrus ussuriensis</i> |
| 29 | <i>Eucalyptus marginata</i> | 60 | <i>Triadica sebifera</i> |
| 30 | <i>Eucalyptus melliodora</i> | 61 | <i>Tristaniopsis laurina</i> |
| 31 | <i>Eucalyptus nicholii</i> | 62 | <i>Ulmus parvifolia</i> |

SCHEDULE OF ITEMS

SCHEDULE OF ADDITIONAL RATES – delivery costs only of tree stock to various locations within the City (rate per delivery for 5 L, 30 L, 35 L, 45 L, 75 L, 100 L and 200 L tree size with maximum number of trees, e.g., up to 100 trees per delivery - all rates offered herein will be for assessment purposes only).

| Item | Tree Species | Item | Tree Species |
|------|---|------|--|
| 1 | <i>Agonis flexuosa</i> | 32 | <i>Eucalyptus petiolaris</i> |
| 2 | <i>Agonis flexuosa</i> 'Burgundy' | 33 | <i>Eucalyptus preissiana</i> |
| 3 | <i>Angophora costata</i> | 34 | <i>Eucalyptus rudis</i> |
| 4 | <i>Araucaria columnaris</i> | 35 | <i>Eucalyptus sideroxylon</i> 'rosea' |
| 5 | <i>Araucaria heterophylla</i> | 36 | <i>Eucalyptus todtiana</i> |
| 6 | <i>Banksia attenuata</i> | 37 | <i>Eucalyptus torquata</i> |
| 7 | <i>Banksia grandis</i> | 38 | <i>Eucalyptus utilis</i> |
| 8 | <i>Banksia integrifolia</i> | 39 | <i>Eucalyptus victrix</i> |
| 9 | <i>Banksia menziesii</i> | 40 | <i>Ficus microcarpa</i> 'hillii' |
| 10 | <i>Brachychiton populneus</i> | 41 | <i>Ficus rubiginosa</i> |
| 11 | <i>Callistemon</i> 'Kings Park Special' | 42 | <i>Fraxinus oxycarpa</i> Raywoodii |
| 12 | <i>Callistemon viminalis</i> | 43 | <i>Hakea laurina</i> |
| 13 | <i>Callitris preissii</i> | 44 | <i>Hibiscus tiliaceus</i> |
| 14 | <i>Carya illinoensis</i> | 45 | <i>Jacaranda mimosifolia</i> |
| 15 | <i>Corymbia calophylla</i> | 46 | <i>Lagerstroemia indica</i> 'Natchez' |
| 16 | <i>Corymbia eximia</i> | 47 | <i>Liquidambar styraciflua</i> |
| 17 | <i>Corymbia eximia</i> 'nana' | 48 | <i>Macadamia integrifolia</i> |
| 18 | <i>Corymbia ficifolia</i> | 49 | <i>Magnolia grandiflora</i> 'Little Gem' |
| 19 | <i>Corymbia maculata</i> | 50 | <i>Melaleuca lanceolata</i> |
| 20 | <i>Cupanopsis anacardioides</i> | 51 | <i>Melaleuca nesophila</i> |
| 21 | <i>Delonix regia</i> | 52 | <i>Melaleuca quinquenervia</i> |
| 22 | <i>Eucalyptus caesia</i> | 53 | <i>Melaleuca viridiflora</i> |
| 23 | <i>Eucalyptus cladocalyx</i> | 54 | <i>Pistacia chinensis</i> |
| 24 | <i>Eucalyptus decipiens</i> | 55 | <i>Platanus acerifolia</i> |
| 25 | <i>Eucalyptus erythrocorys</i> | 56 | <i>Platanus orientalis</i> 'Digitata' |
| 26 | <i>Eucalyptus forrestiana</i> | 57 | <i>Prunus dulcis</i> |
| 27 | <i>Eucalyptus gomphocephala</i> | 58 | <i>Prunus nigra</i> |
| 28 | <i>Eucalyptus leucoxylon</i> | 59 | <i>Pyrus ussuriensis</i> |
| 29 | <i>Eucalyptus marginata</i> | 60 | <i>Triadica sebifera</i> |
| 30 | <i>Eucalyptus melliodora</i> | 61 | <i>Tristaniopsis laurina</i> |
| 31 | <i>Eucalyptus nicholii</i> | 62 | <i>Ulmus parvifolia</i> |

SUMMARY OF TENDER SUBMISSIONS

| Respondent & Description of Response | Is it Compliant ? Yes or No | Comment Against Criteria | | | | Evaluation Score | Price | Rank |
|--------------------------------------|--------------------------------|--|--|---|---|------------------|--|------|
| | | Capacity | Demonstrated experience in providing similar services | Demonstrated understanding of the required tasks | Social and economic effects on the local community | | | |
| Arborwest Tree Farm | Yes | Arborwest Tree Farm was established in 1996. It currently employs 8 fulltime staff. A business chart was provided with details of three key personnel, including their qualifications and length of service. A list of equipment that will be used and afterhours contacts for emergency requirements were supplied. It has the ability to provide additional personnel and resources as it has access to another supplier which shares the same directors. It provided a quality assurance and quality management certificate from Nursery Industry Accreditation Scheme Australia (NIASA). The company demonstrated it has the experience and capacity to provide the service. | It demonstrated considerable experience supplying tree stock to various organisations including City of Subiaco (project value \$16,270 – May 2021), Perth Plant Express, (project value \$8,470 – January 2021) and Tim Davies Landscaping (project value \$21,923 – June 2021). It provided brief details of the projects and outcomes. It is a panel member of the current tree stock panel of pre-qualified suppliers. | Arborwest Tree Farm demonstrated a good level of understanding of the required tasks. Its proposed methodology included an outline of tasks to be undertaken, from stock selection (customer to view and select stock in person or via email and stock is then tagged) delivery (ensuring trees are weed, pest and disease free before dispatch) and process at site arrival. It demonstrated a good understanding of the requirements. | Arborwest Tree Farm is located in Mariginiup. Some of its employees reside in the City of Joondalup. It indicated that a large component of materials and contractors are sourced from suppliers located within the City and indicated that it donates monthly to community sporting group within the City. | 65.6% | \$55,194 (supply included 9 most commonly used items) | 1 |
| All requirements have been met. | | | | | | | | |

SUMMARY OF TENDER SUBMISSIONS

| Respondent & Description of Response | Is it Compliant? Yes or No | Comment Against Criteria | | | | Evaluation Score | Price | Rank |
|---|-------------------------------|---|--|---|---|------------------|--|------|
| | | Capacity | Demonstrated experience in providing similar services | Demonstrated understanding of the required tasks | Social and economic effects on the local community | | | |
| Benara Nurseries (The Trustee for THE QUITO UNIT TRUST T/A) | Yes | Benara Nurseries was established in 1963 and currently employs over 350 local staff. The company demonstrated it has the industry experience and capacity to deliver the service by providing an organisational flow chart with details of key personnel and executive management, including their qualifications, years of service and industry. Details of some of the specialised equipment that will be used and afterhours contacts for emergency requirements were supplied. It has the capacity to provide additional personnel internally, without the need to employ sub-contractors. It provided a copy of its Certificate of Accreditation from NIASA. | It has considerable experience providing advanced trees and shrub stock to various organisations including state and local governments in WA for more than 50 years. It is an approved WALGA Preferred Supplier. Examples of works included tree supply and delivery to City of Gosnells (winter planting 2019-2023, contract value \$120,000), City of Belmont (winter planting 2019, contract value \$250,000), City of Rockingham (winter planting 2019-2021, contract value \$170,000). It is a panel member of the current tree stock panel of pre-qualified suppliers. | Benara Nurseries demonstrated a good level of understanding of the required tasks. It submitted a response to its understanding through a workflow process that covered the process from order receipt through, assessment of species, growing schedule, maintenance programs, final quality check and delivery. The stock it provides that complies with the Australian Tree Standards AS 2303:2018. | The company is located in Carabooda. It has 54 staff that live within the City and works with supply partners located in the City's boundaries. | 64.2% | \$277,833 (supply included 29 most commonly used items) | 2 |
| All requirements have been met. | | | | | | | | |

SUMMARY OF TENDER SUBMISSIONS

| Respondent & Description of Response | Is it Compliant? Yes or No | Comment Against Criteria | | | | Evaluation Score | Price | Rank |
|--|-------------------------------|--|---|---|---|------------------|--|------|
| | | Capacity | Demonstrated experience in providing similar services | Demonstrated understanding of the required tasks | Social and economic effects on the local community | | | |
| Plantrite All requirements have been met. | Yes | Plantrite was formed in 2007, currently employs 58 full-time staff. Its organisational reporting structure and details of management and three key personnel including their qualifications, years of experience in the nursery industry, previous positions and current roles were provided. Details of specialised equipment and fleet and afterhours contacts for emergency requirements were supplied. It stated the company will employ more people to cope with busy periods and has access two additional trucks to help at peak times. It operates under NIASA guidelines and included a copy of the company's Certificate of Accreditation from NIASA. It has sufficient capacity to provide the service. | It demonstrated reasonable experience providing similar services. Two examples of works were provided and were for supply and delivery of estimated 10,000 trees, 15,000 shrubs and in excess of 50,000 tube stock and associated plants per year on a supply panel for the City of Stirling (commenced 2020) and a similar project for City of Swan (commenced 2019) to contract grow and supply 5lt, 14lt, 18lt and 30lt trees. It also provided Bunnings Warehouse with a mixed variety of 14lt trees in June 2021. It is a panel member of the current tree stock panel of pre-qualified suppliers. | Plantrite demonstrated its understanding of the required tasks, by providing a summary of the measures it takes in its nursery production process, from its sourcing of seed and soil, propagation equipment sterilisation, pruning and predatory preventative measures. It also gave an account of its plant record keeping and production and growing schedules. All trees are grown to Australian Standards AS 2302-2015 - Tree Stock for Landscape Use. | It is located in Bullsbrook and currently has 8 staff members residing in the City of Joondalup. It does not use any local suppliers for materials or services. | 62.7% | \$255,104 (supply included 20 most commonly used items) | 3 |

SUMMARY OF TENDER SUBMISSIONS

| Respondent & Description of Response | Is it Compliant ? Yes or No | Comment Against Criteria | | | | Evaluation Score | Price | Rank |
|--------------------------------------|--------------------------------|--|--|--|---|------------------|--|------|
| | | Capacity | Demonstrated experience in providing similar services | Demonstrated understanding of the required tasks | Social and economic effects on the local community | | | |
| Ellenby Tree Farm | Yes | Ellenby Tree Farm was founded in 1985 and employs an annual average of over 30 full time permanent staff. The company is NIASA accredited. An organisation structure identifying its key personnel, including brief details of their qualifications and years of industry experience was provided. It included a list field services resources with capacity to carry out the work. It did not indicate that it has the ability to provide additional personnel or provide after-hours contacts details. It stated the company is well placed to purchase additional equipment to facilitate timely process of installation and maintenance for the project. It has sufficient capacity to deliver the service. | It demonstrated its experience in completing projects with similar aspects to this requirement by providing names, descriptions, dates and values when supplying tree stock for private and local government organisation. These included, City of Nedlands, native and exotic trees, 2018-2020 (\$80,000), City of Perth, street tree supply, 2018-2021 (\$100,000), City of Melville, street tree supply, 2019-2021 (\$100,000) and City of Canning, street tree supply, 2019-2020 (\$100,000). It also stated it has provided trees recently to the to the city under the Leafy City Program. | The company demonstrated a good level of understanding of the required tasks. It provided its Production Methodology which included data on its use of Root Maker propagation system, trees propagated under controlled environments, tying and staking, spacing, batching, pruning, hygiene and pest and weed management. | Its business address is Gnangara. Ellenby Tree Farm did not address the social and economic effects on the local community. | 59.6% | \$121,373 (supply included 17 most commonly used items) | 4 |
| All requirements have been met. | | | | | | | | |