SCHEDULE OF RATES

Item	Description	Qty	UOM
1.0	Preliminaries for tree planting (May 2023 to August 2024)		
1.1	Mobilisation, include all associated costs with establishment of a basic site storage facility throughout construction, insurances, administration, work site safety and security	1	Item
2.0	Tree planting (May 2023 to August 2024)		
2.1	Pick-up and delivery of trees	2,016	Each
2.2	Planting of trees in soft scapes as per STD Drawing No. 109 (35Lt)	1,481	Each
2.3	Planting of trees in soft scapes as per STD Drawing No. 109 (90Lt)	22	Each
2.4	Planting of trees in hardstands as per STD Drawing No. 108, 111 and 112 (35Lt)	312	Each
3.0	Maintenance of all trees		
3.1	Watering per tree per event	1	Each
3.2	Rate for Glyphosate weed control and litter removal, per tree, per event	1	Each
3.3	Rate for Clopyralid, Diflufenican & MCPA weed control and litter removal, per tree, per event	1	Each
3.4	Rate for Fluazifop weed control and litter removal, per tree, per event	1	Each
3.5	Rate for Trifloxysulfron weed control and litter removal, per tree, per event	1	Each
3.6	Supply and application of wetting agent (Bi-agra) - (per specification frequency), per tree, per event	1	Each
3.7	Supply and application of fertiliser (Poly-feed) - (per specification frequency), per tree, per event	1	Each
3.8	Rate for mulch top-up in soft-scape as per STD Drawing No. 109, per tree, per event	1	Each
3.9	Rate for mulch top-up in hardstands as per STD Drawing No. 108, 111 and 112, per tree, per event	1	Each
3.10	Rate for formative pruning, per tree, per event	1	Each

SCHEDULE OF RATES – ADDITIONAL WORKS

Item				Rate (ex GST)
	Description	UOM	Year 1 (May-23 - Aug-24)	Year 2 (Sep-24 – Aug-25)	Year 3 Optional (Sep-25 – Aug-26)
4.0	Tree planting				
4.1	Install COJ supplied tree only	Each			
4.2	Install COJ supplied tree with new tree stakes and tree tie	Each			
5.0	Maintenance of trees				
5.1	Ad-hoc tree retying	Each			
5.2	Ad-hoc tree re-staking	Each			
5.3	Ad-hoc tree removal	Each			
6.0	Miscellaneous				
6.1	Labour rate per hour – Supervisor / leading hand	Hr			
6.2	Labour rate per hour – Labourer	Hr			
6.3	Labour rate - Irrigation repairs	Hr			
6.4	Materials / Tip Fees - Cost plus percentage mark-up	%			
6.5	Hard digging – Removal and disposal off site of excavated spoil material	m³			
6.6	Hard digging – Supply and install / backfilling of screeded topsoil	m³			
6.7	Removal and disposal of contaminated soil – rate per tree	Each			
6.8	Removal and disposal of existing bollards	Each			
7.0	Other - Please specify				
7.1					

SUMMARY OF TENDER SUBMISSIONS

			Comment Agains	t Criteria				Rank
Tenderer & Description of Response	Is it Compliant ? Yes or No	Demonstrated understanding of the required tasks	Capacity	Demonstrated experience in providing similar services	Social and economic effects on the local community	Evaluation Score	Estimated Price	
Baroness Holdings Pty Ltd (Tree Planting and Watering) All requirements have been met.	Yes	The respondent demonstrated a comprehensive understanding of the requirements. The response addressed how tree planting, watering and maintenance would be delivered. A dual control 7000L water truck would be used, and it proposed a daily tree planting target of 30-35 trees per day. All hoses that will be used have a soft spray nozzle to reduce foliage damage. A comprehensive contract management plan was also supplied supporting its understanding of all aspects of the work.	Tree Planting and Watering was established in 1990. It has 15 full-time and one part-time staff. The role, qualifications, training & employment history relevant to the City's project was set out for the seven staff nominated. A full list of equipment for the contract was supplied, including a water truck, tip trucks, utility vehicles, trailers and excavator. Should the company be successful a local depot will be secured in Gnangara. The owner and operations manager have been nominated as the after-hours contact. The company set out its service delivery contingency plan.	It demonstrated extensive experience in similar tree planting and watering projects. It listed 12 current clients and supplied four project sheets with a detailed description of works for the Cities of Melville, Stirling, Joondalup and the Town of Victoria Park. Each included the title, duration, detailed contract description, contract issues, management and outcomes. Each included either tree planting or watering or both activities. The nominated referees are the Cities of Melville, Stirling and Wanneroo.	Tree Planting and Watering is located in O'Connor. The company currently employs a water truck driver that is City of Joondalup resident and has in the past and proposed to in the future donate to Youth Futures WA Inc.	78.3%	\$1,112,378	1

			Comment Agains	st Criteria				
Tenderer & Description of Response	Is it Compliant ? Yes or No	Demonstrated understanding of the required tasks	Capacity	Demonstrated experience in providing similar services	Social and economic effects on the local community	Evaluation Score	Estimated Price	Rank
Total Landscape Redevelopment Service Pty Ltd All requirements have been met.	Yes	The Company demonstrated a thorough understanding of the requirements. The response addressed planning, tree installation, the watering schedule including the use of an App for scheduling and the equipment to be used. An installation Gantt chart will be supplied to the City for approval prior to commencement of work. Tree installation will be undertaken at a rate of 200 trees per week in July-August. The company operates 4,000L and 7,000Lwater trucks. Reports will also be supplied on watering and other activities.	It has 15 full-time staff and has been in operation for 24 years. The structure of the business was described and supported by the role, experience and licences and qualifications of all 15 staff. Three have horticulture qualifications. The company nominated three after-hours contacts. The source of additional personnel was not addressed; however, the company stated it has low staff turnover and has a comprehensive training program. A list of equipment for the contract was provided. This includes a variety of water trucks capacity from 4000L to 9000L. All other equipment to support plant delivery was also listed.	The company demonstrated good experience in tree watering and planting through six project examples. The examples of work include street tree watering and revegetation watering for the City of Cockburn, tree planting and street tree watering for the City of Stirling, and street tree watering for the Cities of Canning and Fremantle. For each example the client, value, a description of the work, similarities, period and dates and outcomes were provided. The nominated referees are the Cities of Fremantle, Cockburn and Canning.	The company is located in Subiaco and with a home office in Hillarys and commercial premises in Malaga and Banjup. 20% of its workforce are City of Joondalup residents.	73.8%	\$758,609	2

			Comment Agains	t Criteria				Pank
Tenderer & Description of Response	Is it Compliant ? Yes or No	Demonstrated understanding of the required tasks	Capacity	Demonstrated experience in providing similar services	Social and economic effects on the local community	Evaluation Score	Estimated Price	
Pinochle Holdings Pty Ltd (Landscape Australia Construction) Not all requirements have been met. It did not include the cost for traffic plans, fees or implementation in its offer and rates for hard digging - removal and disposal of excavated spoil material and supply and install of backfilling of screeded topsoil and removal and disposal of contaminated soil would be POA.	Partial	Landscape Australia Construction demonstrated an adequate understanding of the requirements. The response briefly described the tasks to be undertaken during contract commencement, traffic management (not included in pricing), tree planting, watering, mulch and tree maintenance including electronic reporting and chemical application. Maintenance reporting would be supplied monthly.	It has been in operation for more than 30 years with a team of 45 full-time staff. An organisation chart was supplied and supported by the details of six key personnel nominated for the project including their role, qualifications, relevant experience and time input to the contract was supplied. Three have horticulture qualifications. A list of equipment intended for use in the contract was supplied, this includes 5000L and a 3500L water cart. The maintenance manager would be the a/h contact. Should additional personnel be required, contingencies are in place to source internally, from subcontractors or labour hire.	The company demonstrated experience providing landscape maintenance and construction services. Three examples of current contracts were supplied, being the maintenance of Seaside Estate Madora Bay, Brabham Estate Brabham and Jindalee Foreshore reserve. Each included tree maintenance and monitoring and some hand watering of trees. Seaside Estate also included the planting of 200 trees. For each example the value, description of the work, project outcomes and project duration were supplied. The nominated referees are PEET, Satterley Property Group and Heath Development.	The company's head office is located in South Perth and it has an operations depot in Jandakot. The company would utilise some local suppliers, 5% of the company's staff reside in the City of Joondalup and in the past has assisted in promoting local activities in its landscape sites such as community planting days, and assisting in estate open days and events.	66.9%	\$1,700,860	3

			Comment Agains	t Criteria				
Tenderer & Description of Response	Is it Compliant ? Yes or No	Demonstrated understanding of the required tasks	Capacity	Demonstrated experience in providing similar services	Social and economic effects on the local community	Evaluation Score	Estimated Price	Rank
Environmental Industries Pty Ltd All requirements have been met.	Yes	Environmental Industries demonstrated an acceptable understanding of the requirements. The response addressed traffic management, tree planting and locations, source of trees and quantities, a tree planting methodology, tree watering during planting and the maintenance period, tree maintenance activities and reporting for tree planting and the maintenance period. A schedule of works was also supplied. The response to this criterion did not provide specific details of the water truck to be used, however an 8000L truck was stated later in the capacity criterion.	Environmental Industries was established in 1979. It has a team of 60 staff. An organisational chart for its maintenance division was supplied and supported by the details of the team of 8 nominated to the contract. The role, experience and licence and qualifications of each was supplied. It has a large fleet of equipment including Isuzu 14000L and 8000L water tankers. The company has contingency measures in place for additional personnel when required. After-hours contacts for emergency requirements was not specifically addressed. It incorrectly referred to being the incumbent maintenance contractor.	It provided a list of 7 current clients including the Cities of Wanneroo & Joondalup. It cited eight examples of watering and 16 of planting including a Graham Farmer Fwy watering program & watering tube stock and trees in Latitude 32 estate. Planting of 10,500 plants (City of Belmont), installation of 39,500 tube stock and 23 trees (LWP Property Group) and a variety of planting projects for City of WannerooThe nominated referees are LWP Property Group, City of Wanneroo and Tamala Park regional Council/Satterley	Environmental Industries Pty Ltd and its head office is located in Canning Vale with depots in Mariginiup, Wedgefield, Newman and Binningup. It employs three staff members who live within the City of Joondalup boundaries. It proposes to use local businesses for the purchase of sundry items including fuel, chemicals machine parts, PPE, turf, mulch, soil and plant suppliers.	62%	\$1,758,218	4