

Schedule of Items			
Item	Description	Branding	Unit of Measure
1	Ordinary Plastic Dog Waste Bag (roll of 500)	With City of Joondalup Logo	Roll
2	Ordinary Plastic Dog Waste Bag (roll of 500)	Without City of Joondalup Logo	Roll
3	Ordinary Plastic Dog Waste Bag (roll of 600)	With City of Joondalup Logo	Roll
4	Ordinary Plastic Dog Waste Bag (roll of 600)	Without City of Joondalup Logo	Roll
5	Compostable Dog Waste Bag (roll of 300)	With City of Joondalup Logo	Roll
6	Compostable Dog Waste Bag (roll of 300)	Without City of Joondalup Logo	Roll
7	Compostable Dog Waste Bag (roll of 350)	With City of Joondalup Logo	Roll
8	Compostable Dog Waste Bag (roll of 350)	Without City of Joondalup Logo	Roll
9	Compostable Dog Waste Bag (roll of 400)	With City of Joondalup Logo	Roll
10	Compostable Dog Waste Bag (roll of 400)	Without City of Joondalup Logo	Roll
11	Compostable Dog Waste Bag (roll of 500)	With City of Joondalup Logo	Roll
12	Compostable Dog Waste Bag (roll of 500)	Without City of Joondalup Logo	Roll
13	Compostable Dog Waste Bag (roll of 600)	With City of Joondalup Logo	Roll
14	Compostable Dog Waste Bag (roll of 600)	Without City of Joondalup Logo	Roll
15	LDPE plastic roadside bags (flat pack of 250 bags)	Without City of Joondalup Logo	Roll
16	Bio Degradable / Alternative plastic roadside bags - 60% biobased / 40 % recycled	Without City of Joondalup Logo	Roll
17	Bio Degradable / Alternative plastic Dog waste bags - 60% biobased / 40 % recycled	With City of Joondalup Logo	Roll
18	Bio Degradable / Alternative plastic Dog waste bags - 60% biobased / 40 % recycled	Without City of Joondalup Logo	Roll
19	Bio Degradable / Alternative plastic Dog waste bags - 60% biobased / 40 % recycled	With City of Joondalup Logo	Roll
20	Bio Degradable / Alternative plastic Dog waste bags - 60% biobased / 40 % recycled	Without City of Joondalup Logo	Roll
21	Oxo - Degradable Dog Waste Bag (roll of 500)	With City of Joondalup Logo	Roll
22	Oxo - Degradable Dog Waste Bag (roll of 500)	Without City of Joondalup Logo	Roll

SUMMARY OF SUBMISSIONS

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Contract Price	Rank
		Capacity	Demonstrated Experience Providing Similar Services	Demonstrated Understanding of the Required Tasks	Social and economic effects on the local community			
Woodlands Distributors Pty Ltd All requirements have been met.	Yes	<p>It is a family-owned business operating for 8 years with 3 full time employees.</p> <p>Demonstrated its own risk management, quality assurance and safety management policies.</p> <p>Sole Director since 2016 with 2 full time accounts, sales, administrative support staff.</p> <p>Subcontracts manufacturing and imports agent along with warehousing and storage.</p> <p>Subcontractors 297m² warehouse based in Carlisle. Orders staggered to ensure 2 months stock stored at warehouse.</p> <p>Partners with Animal Management Services (AMS) Pty Ltd based in SA.</p> <p>AMS has operated over 20 years specialising in manufacturing eco-friendly dog waste bags; dispensers; signage and veterinary washroom / hygiene products.</p>	<p>Demonstrated experience providing similar services for a number of LGs including the City of Melville from 2014 to present supply and deliver 3.2m dog waste bags per year and 480 dispensers. Delivers 225,000 monthly.</p> <p>City of Cockburn from 2016 to present, supply and deliver 2.8m dog waste bags per year and 200 dispensers. Initially 160,000 per month has increased to 180,000 bags per month.</p> <p>City of Stirling from 2015 to present, supply and deliver 4.2m bags and 400 dispensers of oxo-degradable bags.</p> <p>It has an existing association with Western Australian Disability Enterprise for dispenser replenishment.</p>	<p>It demonstrated a thorough understanding of the requirements. A detailed process was provided from artwork approval to initial order with 12 months estimated quantities from the City.</p> <p>AMS manufacture and ship to Fremantle in container with standard orders produced within 4 weeks.</p> <p>Could only supply rolls of 400 bags not 500 compostable as existing in green (no red in compostable provided)</p> <p>Storage & Transportation Stored in cool dry conditions palletised.</p> <p>10-month shelf life stored under correct conditions.</p> <p>AMS to deliver container to Woodland's subcontract warehouse.</p>	<p>It is located in Currambine.</p> <p>Employees and sub- contractors reside in Connolly and Currambine.</p>	74.8%	\$806,182	1

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Vexel Pty Ltd All requirements have been met.	Yes	Vexel employs 26 full time employees. Its head office is in Brisbane and operates three warehouses (6,000-8,000m ² capacity each) with a fourth opening in Perth in May 2023. It stated the qualifications, length of service and experience listed for management and key personnel. It operates a joint venture with Respack creating Respack Manufacturing, located in Malaysia. The facility has an output capacity of 2500 tonnes of polythene films and bags. In 2020 established Earth2Earth a collaboration company between Respack and Thorn Environmental Ltd (based in Ireland) to produce eco-friendly refuse sacks, bin liners and packaging films. Products meet Australian standards AS5810 and AS473 For Biodegradable plastics. Product data sheets, samples and photos of products were sighted.	Vexel demonstrated substantial experience providing similar services citing three major contracts, including: City of Wanneroo awarded 2023 for dog waste bags. Nu-Pure Beverages 2012- to date \$6m p.a. for collation shrink film. Cordina Farms 2019 to date \$1.2m p.a. for PE processing bags and films Mauri 2012 to date - \$200k p.a. for pallet packaging consumable including films and bags. Three references provided for above companies.	It demonstrated a complete understanding of the requirements Production of the film for the dog waste bags utilises a co – extrusion process with strict material specifications of no starch and no fillers. Bags are heat resistant to 75°C, water resistance and puncture resistance at lower thicknesses. 12-month shelf life when stored correctly. Orders are processed through a central sales email within the same day. It can provide rolls of 500 to fit the regular dispenser. It will hold 3-4 months stock within Australia 8 weeks lead times for re- supply. Vexel has over 1,000 shipping containers available. Will hold one month's supply at Perth warehouse. Re-orders occur quarterly rolling of 3-4 months.	Vexel did not achieve any local responses but takes a global view to their social and economic effect on communities.	69.4%	\$454,156	2

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<p>Winc Australia Pty Ltd</p> <p>Not all requirements have been met. Use a panel of suppliers and other services for the production of the dog waste bags. They supplied no details of the manufacturers of the products.</p>	Partial	<p>Winc Australia Pty Ltd has been in operation for over 50 years and has 1,329 employees. It has 18 stockholding locations across Australia including 8 major distribution centres. The Contract would be managed at the WA Distribution Centre at Perth Airport. It provided certificates for its Quality Management System showing it is certified to AS/NZ ISO 9001:2015; ISO 14001:2015 and ISO 45001:2018. An organisation chart was presented for key personnel. The company has 30+ print and marketing team members available Nationwide. Details of the Customer Experience Team opening hours are 8am to 8pm AEST. Warehouse 16,267m² situated in Kewdale store up to 3 months of City's required stock. Ships average 4,000+ cartons daily.</p>	<p>The company demonstrated good experience in providing similar supplies stationery and promotional merchandise but did not provide any experience specific to dog waste products. Water Corporation (WA) – 2015 to present – Supply and delivery of printed forms, books, tags and labels, promotional merchandise, West Australia Police Force – 2017 to present – Supply and delivery of print products, promotional merchandise, office consumables and safety products. West Australian Electoral Commission – 2017 to present - Manufacture and supply of various custom designed printed stationery with added requirements for security and confidentiality.</p>	<p>It demonstrated a fair understanding of the requirements having provided a detailed process for order picking and delivering stationery, however it did not demonstrate sufficient understanding of current state legislation for dog waste products. It partners with a panel of more than 400 vendors but no details of panel members given. It operates resource planning software SAP and warehouse management system programs. Lead times for customised bags are 12 weeks from date of order. Complies with standards AS5810 and ISO 17088:2021. Initial order will have sufficient stock for 3 to 6 months of the City's expected use. Winc will guarantee compostable bags for only 9-12 months storage from date of manufacture and only 6 months from delivery from the warehouse.</p>	<p>Its head office is located in Mascot, Sydney. It employs subcontractors (not listed) from their panel located within the City's boundaries. Winc employ 4 staff who reside within the City. Impact Services supported by Winc have offices listed in Central Walk Joondalup.</p>	60.3%	\$803,966	3

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<p>Cardia Bioplastics (Australia) Pty Ltd</p> <p>Not all requirements have been met. Did not supply rates for roadside bags.</p>	Partial	<p>The company is part of Secos group. It has been in operation for 10 years with 120 employees located at manufacturing plant in Nanjing, China. Products comply with AS5810, ISO17088:2021 international standard covered by AS5810. It has capacity for production of 400m waste management bags per annum. Plant certified ISO14001:2015 and ISO9001:2016 Public liability certificates sighted. An organisation chart was presented for the Management Team. The National Sales manager located in Victoria. Local stock to be held at Logwin Air and Ocean Australia Pty Ltd, Kewdale WA.</p>	<p>It demonstrated reasonable experience providing similar services for compostable items but not all items in the City's contract. Clients include:</p> <p>Suez Environmental - Oct 2008 to 2035 – \$480,000 p.a. – Supplies 8 million certified compostable dog waste bags annually.</p> <p>Penrith City Council – 2017 to Dec 2020 with extensions to 2023 - \$4.5m – Quarterly supply plus household delivery/distribution 18m compostable singlet/T-shirt style kitchen tidy bags and 1m compostable dog waste bags annually.</p> <p>City of Melville – July 2020 to 2025 - \$610,000 p.a. – Annual supply of 11m compostable kitchen tidy liners – in pack of 75 - for distribution, provision of storage of supply excess in local storage facility for bi-monthly delivery. Three references for the above were provided.</p>	<p>It demonstrated an acceptable understanding of the requirements providing a methodology and detailed specifications for compostable dog waste bags only. Products are certified to comply with Australian Standard AS 4736-2006, and AS5810:2010. Quantity per rolls can be 300, 400 or 500 to suit the existing dispenser. Cardia could not provide the roadside bags. It has a 3-month lead time from initial purchase order to produce the dog bags. It recommends storage, handling, and transportation of its compostable products to be handled in dry cool temperatures below 25°C. Recommending refrigerated transportation and storage for temperatures over 30°C. Product is generally expected to have a shelf life of at least 12 months if stored correctly.</p>	<p>The main office is located in Mt Waverley, Victoria.</p> <p>The company did not address this criterion.</p>	58.3%	\$691,499	4